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EPCO Signs Ryall Group as New Sales Agency Representing Colorado and Southern Wyoming

MINNEAPOLIS, March 20, 2015—[Engineered Products Company](#) (EPCO), a supplier of specialty lighting and wiring consumable products for electrical contractors, today announced that it has added Ryall Group to its growing network of sales agencies, representing its entire product line throughout Colorado and Southern Wyoming. “EPCO’s reputation for innovative, operationally efficient products that deliver exceptional value is well known among contractors, facility owners/management and distributors,” said Dan Ryall, founder and principal of the 22-person firm. We’re pleased to represent products commensurate with our firm’s integrity.”

Founded in 2004, Ryall Group is based in Lakewood, Colorado, with satellite offices in Tulsa, Okla., and Salt Lake City, and Williston, North Dak. In addition to residential, commercial and industrial markets, the firm serves waste-water treatment, mining, and oil and gas sectors.

EPCO President Jack Schuster said, “Ryall Group’s value orientation makes it an extremely good fit with our products. Its focus on quality service complements our customer philosophy.”

About EPCO

Engineered Products Company supplies electrical distributors with specialty lighting, lighting accessories, and wiring solutions that address a wide range of standard and unique applications. EPCO’s durable, reliable products, high fill rate, on-time delivery, and no-risk purchase terms optimize distributor cash flow and profit margins on the consumable products electricians use for commercial, industrial, agricultural and residential buildings. Known for its exceptional customer service, as well as sales representatives who are the most knowledgeable in the electrical industry, the Minneapolis-based company offers multiple configurations of products to meet a broad variety of building applications. For more information about Engineered Products Company and its products, visit www.engproducts.com or call (800) 336-1976.

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