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For Immediate Release

2,500-Head Swine Production Facility Installing 700 EPCO ProSeries LED Utility Lights

Electrical Production Services and Woodville Pork chose fixture for EPCO's superior LED fixture quality

MINNEAPOLIS, June 2, 2014—[Engineered Products Company](#) (EPCO), a supplier of specialty lighting and wiring consumable products for electrical contractors, today announced that Electrical Production Services (EPS), a Chanhausen, Minn.-based electrical contracting firm, has begun installing 700 EPCO [ProSeries™ LED Utility Lights](#) in a 2,500-head swine production facility at Woodville Pork, Waseca, Minn. According to EPS Vice President of Sales Don Johnson, EPCO's LED light fixtures are replacing older fluorescent fixtures that were near their end of life, and were chosen for their superior quality compared to other LED utility light fixtures. "We investigated several options, including less expensive LED light fixtures, and found a tremendous variation in lighting quality," he said. "We (customer and EPS) agreed that EPCO's ProSeries LED light fixture leads the pack. Plus, as a long-time EPCO customer, we know we can count on the company to be there for ongoing customer support."

Woodville Pork Co-owner Chris Selthun, talked about the EPCO fixture quality. "Comparing the fixture to other similar fixtures side by side, you can see that the gasket fits much tighter on EPCO's. With the 3,000 psi pressure washer we use, that's critical for protecting our lighting."

EPS purchased the EPCO LED fixtures through electrical distributor Border States Electric, Faribault, Minn. Johnson explained how the decision was made. "The quality of this light fixture and the ease of installation along with the improved lighting levels and reduction of energy consumption were all guiding factors in the decision to install EPCO fixtures. Compared to the existing Fluorescent lights, the light levels increased, light distribution was more even and the color was a brighter white, which is more user friendly in the environment of a barn. The retrofit kit to adapt to the existing light base

was extremely easy and quick to install.”

Johnson added that in recognition of LED’s energy savings, Xcel Energy, Woodville’s Steele-Waseca Cooperative Electric utility company, is issuing a rebate of approximately \$13 for each light fixture, making Pinedale’s decision to transition to LED lighting financially easier. EPS is a provider of power and technology infrastructure solutions for data centers, interior, exterior and emergency lighting for agricultural and retail buildings, warehouse, manufacturing and storage facilities, and parking lots.

For more information about the ProSeries LED Utility Light, the [LED Light Upgrade](#), and other EPCO products or to locate your EPCO sales representative, call (800) 336-1976 or visit www.engproducts.com. For more information about Electrical Production Services, call (800) 594-9165 or visit www.electricalproduction.com.

About Electrical Production Services, Inc.

Electrical Production Services, Inc. (EPS) is a family-owned and operated electrical contractor serving the agricultural, commercial, industrial and communication industries for more than 25 years. The Chanhassen-based company specializes in design-build solutions, power, lighting, fiber optics and structured cabling. The company’s success has been built on strong core values of integrity, service, and excellence that underpin honest, long-lasting relationships with customers. EPS employees understand how important it is for customers to have easy access to them when in need and pride themselves on their response time. The company’s knowledgeable, experienced team is committed to customers and continuous improvement. For more information about Electrical Production Services, call (800) 594-9165 or visit www.electricalproduction.com.

About EPCO

Engineered Products Company supplies electrical distributors with specialty lighting, lighting accessories, and wiring solutions that address a wide range of standard and unique applications. EPCO’s durable, reliable products, high fill rate, on-time delivery, and no-risk purchase terms optimize distributor cash flow and profit margins on the consumable products electricians use for commercial, industrial, agricultural and residential buildings. Known for its exceptional customer service, as well as sales representatives who are the most knowledgeable in the electrical industry, the Minneapolis-based company offers multiple configurations of products to meet a broad variety of building applications. For more information, call (800) 336-1976 or visit www.engproducts.com.

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