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EPCO Signs Harrison Sales Company as New Sales Agency Representing Kentucky, Southern Indiana-Evansville and Corydon

MINNEAPOLIS, Oct. 1, 2014—[Engineered Products Company](#) (EPCO), a supplier of specialty lighting and wiring consumable products for electrical contractors, today announced that Harrison Sales Company is now representing EPCO's entire product line throughout Kentucky and Southern Indiana. “EPCO has a great reputation for quality and reliability,” said Harrison Sales Company Principal Dale Harrison. “Joining the company’s network of companies that serve electrical distributors nationwide is a great opportunity for us and we’re excited to be working together.”

Based in Lexington, Kentucky, Harrison Sales Company has been servicing the pipe and wire market since 1991. With the explosion of LED lighting, the partnership will enable the company to support new construction and retrofits projects with products like EPCO’s ProSeries LED Utility Lights, Gasketed T8 LED Light Fixtures, and its T5 and T8 LED retrofit conversion kits.

Engineered Products Company President Jack Schuster said, “We are continually looking to strengthen our sales and brand awareness. Harrison Sales Company’s experience and history of quality service and sales makes for a natural partnership in expanding our mutual businesses throughout Southern Kentucky and Southern Indiana.”

About EPCO

Engineered Products Company supplies electrical distributors with specialty lighting, lighting accessories, and wiring solutions that address a wide range of standard and unique applications. EPCO’s durable, reliable products, high fill rate, on-time delivery, and no-risk purchase terms optimize distributor cash flow and profit margins on the consumable products electricians use for commercial, industrial, agricultural and residential buildings. Known for its exceptional customer service, as well as sales representatives who are the most knowledgeable in the electrical industry, the Minneapolis-based company offers multiple configurations of products to meet a broad variety of building applications. For more information about Engineered Products Company and its products, visit www.engproducts.com or call (800) 336-1976.

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