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LESCO, Inc. New Sales Agency for EPCO

Fifth new agency to join EPCO's growing network in the last six months

MINNEAPOLIS, March 12, 2015—Engineered Products Company (EPCO, www.engproducts.com), a supplier of specialty lighting and wiring consumable products for electrical contractors, today announced that LESCO, Inc. is its new sales agency of record, representing its entire product line throughout North and South Dakota, Minnesota and Western Wisconsin. This is the fifth new firm in the last six months to join EPCO's expanding network of sales agencies that are contributing to the company's growth.

“We are quite selective about the manufacturers we represent, and EPCO's well established reputation for product and service excellence among distributors in our territory makes the company a tremendous partner,” said Marv Thorsen, LESCO president. “Not only do EPCO products fit well with our line card, its ethical standards for doing business are also fully complementary.”

Founded in 1973, the 12-person firm serves construction, manufacturing, and industrial markets. Its clientele comprises architects, engineers, contractors, maintenance personnel and electrical inspectors.

EPCO President Jack Schuster said, “LESCO's continued growth is a testimonial to its commitment to service and quality, in full alignment with our customer philosophy.”

For more information about LESCO, call 763-542-8242 or visit www.lesco-inc.com.

About EPCO

Engineered Products Company supplies electrical distributors with specialty lighting, lighting accessories, and wiring solutions that address a wide range of standard and unique applications. EPCO's durable, reliable products, high fill rate, on-time delivery, and no-risk purchase terms optimize distributor cash flow and profit margins on the consumable products electricians use for commercial, industrial, agricultural and residential buildings. Known for its exceptional customer service, as well as sales representatives who are the most knowledgeable in the electrical industry, the Minneapolis-based company offers multiple configurations of products to meet a broad variety of building applications. For more information about Engineered Products Company and its products, visit www.engproducts.com or call (800) 336-1976. Follow the company on Twitter @EPCO1976 or subscribe to the EPCO blog by visiting www.epcoblog.com.