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For Immediate Release

EF Lombardi Now Representing EPCO Products

Purchase of Emery Electrical Sales expands 60-year old firm's offerings with new product lines from EPCO

MINNEAPOLIS, Nov. 4, 2013—[Engineered Products Company](#) (EPCO), a supplier of specialty lighting and wiring consumable products for electrical contractors, today announced that E.F. Lombardi Company is now representing EPCO products throughout North and South Carolina. “We are thrilled to have added EPCO’s quality products to our mix,” said E.F. Lombardi President Carter Drinkard. “There’s great synergy between our existing lines and EPCO’s industry leading products, such as its new, innovative Stairwell Light Fixture, fixture whips, temporary lighting, tube guards and more.”

The new relationship is an extension of a 14-year relationship between EPCO and Emery Electrical Sales, which was recently purchased by E.F. Lombardi. Also as a result of the sale, Rick Emery has become vice president of sales marketing for E.F. Lombardi.

EPCO President Jack Schuster said, “Emery Electrical Sales has been a wonderful channel partner, and we look forward to a productive relationship with E.F. Lombardi. We appreciate the company’s vote of confidence and having the opportunity to more than double our representation in the Carolinas.”

About E.F. Lombardi Company

E. F. Lombardi an electrical manufacturers representative company that operates under an Employee Stock Ownership Plan. Founded in 1950, the Charlotte, NC-based firm runs a 60,000 square foot warehouse to ensure product availability for approximately 400 electrical distributors.

About EPCO

Engineered Products Company supplies electrical distributors with specialty lighting, lighting accessories, and wiring solutions that address a wide range of standard and unique applications. EPCO’s durable,

reliable products, high fill rate, on-time delivery, and no-risk purchase terms optimize distributor cash flow and profit margins on the consumable products electricians use for commercial, industrial, agricultural and residential buildings. Known for its exceptional customer service, as well as sales representatives who are the most knowledgeable in the electrical industry, the Minneapolis-based company offers multiple configurations of products to meet a broad variety of building applications. For more information, call (800) 336-1976 or visit www.engproducts.com.

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