



CONTACT:

Jennifer Schwegman
(651) 247-6640
jennifer@schwegmancommunications.com

**EPCO Signs Bob Jones & Associates as New Sales Agency Representing
Arizona and Southern Nevada**

MINNEAPOLIS, Aug 5, 2016—[Engineered Products Company](#) (EPCO), a supplier of specialty lighting and wiring consumable products for electrical contractors, today announced that it has added Bob Jones & Associates to its growing network of sales agencies, to represent its entire product line throughout Arizona and Southern Nevada. The 12-person firm, serving the southwest's electrical construction market since 1974, is known for delivering innovative products with exceptional customer service.

“Retrofit kits are in high demand and EPCO’s T5 and T8 Retrofit Conversion Kits represent the best on the market,” said Jeff Jones, principal and outside sales manager for Bob Jones and Associates. “When we had the chance to partner with the best, we jumped at it. In addition to retrofit kits, we now have the ability to provide fixture whips that can provide significant labor and cost savings for contractors by offering a prefabricated fixture whip as an alternative to assembling fixture whips or configuring MC Cable on a job site. Our customers will love us.”

EPCO President Jack Schuster said, “Bob Jones & Associates has a long and distinguished history of serving the electrical construction market. They will represent our products well and we’re happy to have them on our team.”

About EPCO

Engineered Products Company supplies electrical distributors with specialty lighting, lighting accessories, and wiring solutions that address a wide range of standard and unique applications. EPCO's durable, reliable products, high fill rate, on-time delivery, and no-risk purchase terms optimize distributor cash flow and profit margins on the consumable products electricians use for commercial, industrial, agricultural and residential buildings. Known for its exceptional customer service, as well as sales representatives who are the most knowledgeable in the electrical industry, the Minneapolis-based company offers multiple configurations of products to meet a broad variety of building applications. For more information about Engineered Products Company and its products, visit www.engproducts.com or call (800) 336-1976. Follow the company on Twitter @EPCO1976 or subscribe to the EPCO blog by visiting <http://www.epcoblog.com/>.

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