

Graybar Sales Rep is Sold on EPCO Quality

For the past six years, Graybar's Salt Lake City Branch Manager, Dave Turner, and Graybar Sales Rep, Jim Willes, have been buying EPCO products for the entire state of Utah that the branch serves. "The service from my sales rep, Bruce Anderson (Interwest Electrical Sales) as well as EPCO is excellent," says Jim whose opinion is reinforced by Dave.



From Left to Right: Bruce Anderson (Interwest Electrical Sales - Principal), Geoff Turner (EPCO - Western Regional Sales Manager), Jim Willes (Graybar - Sales) and Dave Turner (Graybar - Branch Manager).

Ask him about EPCO's product quality, and Jim really gets excited. You see, he has first hand experience. "I had a customer ask me whether he could use the TIGER HID Temp Lights for overnight security lighting instead of the string lights. Unsealed roofing was allowing water to drip on the string lights, causing the incandescent bulbs to blow.



TIGER 400 HID™
Temp Light
P/N: 15701

"So I conducted my own experiment last winter at home by hanging a TIGER HID Temp Light where melting snow could drip on it. After it passed the drip test, I tossed snow on it and threw a snowball at it. I reported my findings that TIGER HID passed my moisture testing with flying colors, and the contractor has a new, more durable resource for security lighting."

New Products

- Keyless Porcelain Lampholder
- Porcelain Lampholder with Pull Chain
- Extension Cords
- 19 Inch Cubic Junction Box
- Gasketed Fluorescent Light Fixture
- FS Junction Box
- One Piece Utility Light

New GFF Series Fluorescent Light Fixture Meets Standards for Wet Locations

Save Installation Time, Labor and Energy Costs

The new, made in the USA, manufactured fixtures are available for immediate shipment and include exceptional features:

- Suitable for indoor or outdoor use.
- Multiple configurations available for T5 or T8 lamps in 4-Foot and 8-Foot lengths.
- Ingress Protection - NEMA 6P and IP67-rated dust and moisture resistant luminaire; suitable for use in wet locations where high-pressure wash-down is required.
- Certified and tested by NSF International to ANSI Standard 2.
- Continuous "poured-in-place" closed cell polyurethane gasket completely seals the fixture from dust and moisture.
- Optional Fixture Mounting Hardware allows the contractor to pre-install the mounting brackets to the mounting surface without drilling into the fixture housing.
- Tethered gear tray simplifies installation and power-to-ballast connection.
- Impact resistant acrylic diffuser attaches to the fixture housing without tools.
- "Captive" Polycarbonate or Stainless Steel Cam Latches.
- Domestic Ballast Manufacturer.
- 100% factory tested before shipping. No contractor callbacks!
- Two (2) 1/2" trade size knockouts accommodate standard conduit fittings.



In addition, cam-type polycarbonate and stainless steel cam-type latch options accommodate a broad variety of application environments:

- Food processing facilities and commercial kitchens
- Industrial facilities
- Livestock containment buildings
- And more...

Contact your local sales rep or EPCO Inside Sales - 800.336.1976 for more information.

Free Auto Safety Tool During Temp Light Promotion

Engineered Products Company provides the best value for temporary lighting applications to keep you safe and alert on the job site from start-to-finish.

Now through December 31st, an auto emergency safety tool—a \$19.95 value—will be packed in every promotional carton of EPCO Deluxe CordLights and TIGER 400 HID™ Type-O Temp Lights. Its magnetic base and beacon light make this tool a must-have safety item. Supplies are limited, so order your TIGER HID or CordLight Product Promo now.

Typical applications include warehouse lighting, industrial facility lighting or high-bay applications where temporary lighting is required. HID Temp Lights and CordLight products are always in stock!



Is This Newsletter Addressed Correctly?

To make sure that you receive future mailing of EPCO's Customer Newsletter let us know if there are any changes that should be made to the mailing label. Please complete the following and FAX to:

Engineered Products Company - 800.336.2801- Attention Marketing.

- Please Correct the Name, Title and/or Address.
- Substitute this Name for the Name shown on the mailing label.
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