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For Immediate Release

**EPCO Adds Five New Firms to Its Network of Sales Reps
Expansion to Strengthen Representation and Service**

MINNEAPOLIS, Minn., December 7, 2006—Engineered Products Company (EPCO), an easy-to-do-business-with supplier of specialty lighting and wiring solutions, announced that it has engaged five new sales representative firms to its current nationwide sales network. In making the announcement, EPCO President Jack Schuster said, "We continue to upgrade our nationwide representation to ensure that our firms are actively providing customers with current product information and pricing, as well as meeting our high standards of service."

EPCO's new representatives are:

- Kunz-Powell Associates, Bob Powell Principal, Eastern Pennsylvania, Delaware and South Jersey
- Stanger-Boltz, Inc., Rick Stanger, Principal, Northern California
- Stellar Sales, Dan Dockry, Principal, Southern California
- Hendrix Company, Inc., Thomas Gold, Principal, St. Louis
- Wilttrout Sales, Inc., Thomas Wilttrout, Principal, Indiana

Schuster added that some of the new representation is already helping EPCO expand its business, particularly in California and Indiana.

For more information about EPCO, to request a catalog or to locate a representative for your area, visit www.engproducts.com or call (800) 336-1976.

About EPCO

Engineered Products Company supplies electrical distributors with specialty lighting, lighting accessories, and wiring solutions that address a wide range of standard and unique applications. The Minneapolis-based company provides consistently reliable service, as well as durable and reliable products. EPCO's sales representatives are the most knowledgeable in the electrical industry. In addition to offering multiple configurations of products that meet a wide range of requirements, EPCO is responsive to customer needs, offering convenient shipping and no-risk, guaranteed-to-sell terms.