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For Immediate Release

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EPCO to Leverage New ERP Technology for Supporting Growth and Expansion of In-House Manufacturing

Company's profits undeterred by economy

MINNEAPOLIS, Sept. 28, 2009—Engineered Products Company (EPCO), a Minnetonka, Minn.-based supplier of specialty lighting and wiring solutions, announced today that the company will be installing a new Enterprise Resource Planning (ERP) system that will generate an estimated annual savings of nearly \$300,000 and a 7 percent increase in work force efficiency and productivity. According to EPCO President Jack Schuster, “The new ERP system and supporting technology will provide better inventory management and visibility. In addition, as we continue to expand our in-house manufacturing, purchased material cost savings and scrap obsolescence reduction have become more important.

The company is currently experiencing its most profitable year. Schuster notes, “Our energy-saving GFF (Gasketed Fluorescent Fixture) Series™ Linear Fluorescent Lighting Fixtures have become increasingly popular with contractors focusing on conservation projects. Tax incentives and utility rebates, as well as lower maintenance costs, are very attractive to building owners and managers as they seek to reduce energy expenses. We’re introducing more energy-saving lighting accessories this quarter, and we’re also working hard to manage expenses and preserve margins.”

About Engineered Products Company (EPCO)

Engineered Products Company (EPCO) supplies electrical distributors with specialty lighting, lighting accessories and wiring solutions that address a wide range of standard and unique applications. EPCO’s durable, reliable products, inventory fulfillment, and no-risk purchase terms optimize distributor cash flow and profit margins on the consumables electricians use for commercial, agricultural, industrial, and residential buildings. Known for its consistently reliable delivery and service. The company’s sales representatives are considered some of the most knowledgeable in the electrical industry. The Minneapolis-based company offers multiple configurations of products to meet a variety of building applications.

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